

Post Name

Manager - Industry academia Collaboration & Resource Mobilization

Introduction

GSFC University is incorporated under the Gujarat Private Universities (Second Amendment) Act 2014. The vision behind establishing this distinct University is societal development through relevant and cutting edge knowledge in frontier areas of professional growth. GSFC-U presently offers courses in Engineering, Science, and Management with major emphasis on skill development and producing industry ready manpower.

Roles & Responsibilities

The recruit shall be responsible for:-

- Identify and establish strategic partnerships with industry leaders to enhance academic offerings and research opportunities.
- Foster long-term relationships with industry partners to ensure ongoing collaboration and mutual benefits.
- Design and implement collaborative programs such as internships, research projects, and joint initiatives that involve both students and industry professionals.
- Monitor and evaluate the effectiveness of these programs to ensure they meet educational and industry needs.
- Work closely with academic departments to align curricula with industry requirements, ensuring students acquire relevant skills for the workforce.
- Gather feedback from industry partners to inform curriculum updates and improvements.
- Identify funding opportunities from industry partners for research initiatives, scholarships, or collaborative projects.
- Leverage industry resources to enhance academic programs and provide hands-on learning experiences for students.
- Act as a liaison between academic departments and industry partners to promote collaboration and share best practices.
- Assess the impact of partnerships through key performance indicators such as student placements, research outputs, and stakeholder satisfaction.
- Use evaluation results to refine strategies for partnership development, ensuring relevance and benefit.
- Lead cross-functional teams involved in managing industry collaborations, providing guidance and support to ensure alignment with institutional objectives.
- Ensure compliance with relevant regulations governing academic partnerships, adhering to institutional policies.
- Any other task/assignment given by Provost/ Director (Administration)/ Dy. Director (Administration)

Qualification

Master's degree in Business Administration, Education, or a related field with Minimum 55% marks or its equivalent grade in any discipline from a recognized University/Institute.

Experience

Minimum of 5-10 years of experience in partnership management, business development, or a related field, preferably within an academic or research environment.

Skills

- Strong negotiation and relationship-building skills.
- Excellent communication skills (both written and oral).
- Ability to think strategically while executing methodically.
- Strong analytical skills with experience in performance tracking.
- Proven ability to manage multiple projects simultaneously.

Reporting

Provost, GSFCU

Remuneration

Pay and other remuneration shall be commensurate with skills, qualification, experience and market trends.

The salary shall have following components -

- A. The core salary
- B. PF & Gratuity as per applicable statutory norms
- A. Increment based on PMS score as per the PMS policy for Non Teaching staff

Other Benefits

- Group Medclaim Insurance Policy and Group Personal Accident Policy
- Treatment at GSFC Medical Center on applicable terms

Selection Procedure**Stage 1 - Written Ability Test**

HR will conduct a written ability test of all present candidates. As a part of the procedure, you will be required to write an application/Essay/Paragraph on a given topic. This test shall comprise a weightage of 50 marks which will be required to be completed in 20 minutes. This test is to analyze the content for grammar, punctuation, and handwriting.

Stage 2 –Personal Interview

Interviews of the short listed candidates will be conducted by the committee members.

HR shall share Case Study/Assignment through mail in advance. The candidate is expected to complete the given case studies in PPT form and submit the same before the interview. This case study is specially designed to gauge the candidate's skills, competencies & how he/she approaches tasks and solves emerging issues relevant to his. /her field. The solved case study will be extensively discussed with the Selection Committee during the interview (if required).

Tenure of Appointment

The shortlisted candidate shall be given a regular appointment of 5 years. Initially, he/she will be on a probation/observation period of 1 year. The appointment may be extended/ renewed based upon the assessment of

Location

performance in accordance with the Performance management policy i.e. PMS for Non Teaching staff.

Vadodara, Gujarat.